

Karen Varian

RE: Rack Armour Install

17<sup>th</sup> September 2015,

Around recent discussions about Rack Armour and what it has done for Sanitarium Health Food Company Berkeley Vale Central Coast.

As the Logistics Operations Manager I can comfortably stat that I personally have not found a better product than what I'm currently using.

I have tried many different products over the years to combat racking damages from forklifts operators using the legs as stopper.

I first met Karen from Rack Armour around 5<sup>th</sup> August 2011, I was a bit sceptical of this products capability. We agree to do some trials in some area's that no matter how many times the racking was fixed, operators would find a way to cause new damages.

The proof was in the product, No damages.

To this day those protectors are still on the locations that were repaired.

Basically any repairs that are carried out have Rack Armour Protectors fitted.

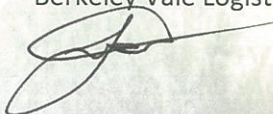
I cannot fault the product, it has served our site well, and we now have Rack Armour Protector in a Sanitarium Health Food site in Auckland site.

All in all I'd say we have over thousand units supplied to our site and have no needs to repair/replace racking or the protector itself.

Any questions please don't hesitate to call me.

Regards

Shawn Munday  
Berkeley Vale Logistics Operations Manager



*"Sharing health and hope  
for a better life"*